

# Consumption Expenditures in Austria & Germany: new evidence based on transactional data \*

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## Abstract

We analyze the novel transactional card expenditure data for Germany and Austria provided by Fable Data. We describe the data, explain how we construct the expenditure time series, and highlight strengths and limitations of the data by comparing it to more consolidated lower-frequency information from external data sources. Our analysis shows how consumption expenditures have evolved during the crisis triggered by the COVID-19 pandemic and beyond, illustrating the advantages of the transactional data in terms of its granular, higher-frequency information on expenditures across items and locations.

**Keywords:** Consumption expenditures, Transactional data, Austria, Germany.

**JEL-codes:** C80, D12, E21.

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# 1 Introduction

Economic crises in recent years have shown that transactional data are key for monitoring economic activity and for analyzing the effects of economic policy. Compared to traditional macroeconomic data resources and surveys, transactional data have a superior timeliness and granularity, and suffer less from measurement error.

We contribute to the literature by analyzing a novel transactional data set provided by [Fable Data](#), which contains information on consumption expenditures based on card transactions for some European countries. We first illustrate the variation of the data across time, geographic locations and expenditure items, focusing on two important euro area countries: Austria and Germany. Data on expenditures are scarce for these countries so that the Fable Data provide a wealth of new information given their regional granularity and the daily frequency.

We proceed by comparing the Fable Data to more consolidated lower-frequency data sources for these two countries, thus illustrating the strengths and limitations of the Fable data set. We then provide new evidence on the expenditure changes during the last economic crisis, associated with the COVID-19 pandemic, and beyond.

We find substantial shifts of expenditure across locations and within the consumption basket during the COVID-19 pandemic. The shifts across locations have been quite heterogeneous: persistent for some locations, with significant effects three years after the pandemic started, and more temporary for others. The shift of expenditures within the consumption basket has been more short-lived, at least across the expenditure categories we consider in the data. We illustrate that the true size of these shifts is underestimated if expenditure weights are not computed at least at a monthly frequency. Interestingly, the shifts are not associated with changes in the dispersion of total consumption expenditures across cards in either of the two countries during the sample period.

We find that the expenditure patterns in the Fable Data are very similar in Austria and Germany. This feature may suit researchers who plan to analyze the effect of a national policy in one of the two countries because observations for the respective other country, or for subregions of it, may provide for a useful comparison (e.g., Koeniger and Kress, 2024).

Our analysis proceeds in the following steps. After a brief review of the related literature, we describe the Fable Data in [Section 2](#). We then compare the data set with other data sources in [Section 3](#), highlighting some strengths and limitations which may be helpful for potential users. In [Section 4](#), we use the data to analyze expenditure shifts in Germany and Austria in the recent economic crisis, triggered by the COVID-19 pandemic, and beyond. We conclude in [Section 5](#).

## Related literature

Our paper relates to the literature which uses high-frequency transaction data to analyze consumption patterns of households, surveyed in Baker and Kueng (2022). Gathergood et al. (2020), for example, use the Fable Data to study consumption responses to pandemic policies in the UK, Chetty et al. (2020) use transactional data to analyze the consequences of the pandemic for the U.S., and Cevik (2023) exploits data on debit and credit card transactions to analyze the effect of the pandemic on expenditures in the Baltic countries (see also the references therein for further literature). Buda et al. (2022) and Carvalho et al. (2021) use transaction data from cards and bank accounts to analyze consumption in Spain and its responses to monetary policy shocks (Buda et al., 2023). Cabral et al. (2021) analyze the evolution of consumption expenditures during the pandemic in Portugal. Brown et al. (2023) describe transactional data and the associated use cases for Switzerland.

For Austria and Germany, a literature is emerging which uses transactional data to improve forecasts (Forné and Lehmann, 2023), to analyze the effect of the temporary VAT cut in 2020 on consumption expenditures (Koeniger and Kress, 2024), to analyze the transmission of monetary policy (Grigoli and Sandri, 2022), and to analyze the effect of shifts in the consumption basket on the measurement of inflation (Grigoli and Pugacheva, 2024).<sup>1</sup> The analysis of Forné and Lehmann (2023) uses data on transactions in retail and hospitality from Mastercard SpendingPulse™. Grigoli and Sandri (2022), Grigoli and Pugacheva (2024) and Koeniger and Kress (2024) use the Fable Data, which we analyze and validate in detail in this paper. We consider this an important contribution in itself because we expect more researchers to make use of the data in the years to come.

Our results on the evolution of inequality in consumption expenditures in Germany relates to recent work by Bönke et al. (2015), Fuchs-Schündeln et al. (2010), and Hufe et al. (2018).

## 2 Data

The data set provided by Fable Data contains transactional data for some European countries. Access to the data is granted by Fable Data on a discretionary basis within their *Data for Good* initiative. Fable Data is a data intermediary which sources the data from financial organizations (e.g., global banks, card issuers, open banking fintechs). The data set is growing over time as Fable updates the data set, adding transactional data for more countries and for longer time spans. In this paper, we present the data for Austria and Germany in the period from January 1, 2017 to December 31, 2023.<sup>2</sup>

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<sup>1</sup>Felbermayr et al. (2021) have used granular regional data to track the spread of the pandemic from Austria to Germany.

<sup>2</sup>Before 2017, the sample of cards with the associated transactions in the Fable Data still grows at a very high rate for Austria and Germany. In particular, the size of the sample for Austria more than doubles between 2016 and 2017.

The Fable data set contains issuing data, i.e., data from the card issuer. We thus observe expenditures per card over time, at the point of sale (PoS) or through ecommerce (ECOM). We focus on expenditures made with cards issued to households residing in Austria or Germany, whether this expenditure is made at home or abroad.

Compared with existing survey data on expenditures, the transactional Fable Data are available at higher frequency and at a finer regional level (postcode). The coverage of expenditure across items is somewhat smaller than in survey data because households pay for certain expenditures with bank transfers or cash. We elaborate on the pros and cons of the transactional Fable Data in Section 3, where we compare the Fable Data to other data sources. Baker and Kueng (2022) provide further discussion of the strengths and weaknesses of transactional data.

## 2.1 Data attributes

The Fable Data provide information on the age and the location of the cardholder, the location and classification of the merchant selling the good or service, and the amount paid. We also merge the average income at the county level from *Statistik Austria* and *Destatis* to the data set, as the income information in the original Fable Data is only available in terms of income bands, albeit at the postcode level.

The data set contains information on expenditures made with a card (the variable *spend-out*) and transfers to the card (the variable *spend-in*), possibly related to refunds. The *spend-in* amounts are negligible for categories such as groceries, fuel or gastronomy but more relevant for clothing. The percentage of *spend-in* amounts relative to *spend-out* amounts across expenditure categories in the sample period is 5.7% both in Austria and Germany. Given that the relationship is quite stable over time and *spend-in* amounts cannot be linked in a straightforward manner to the corresponding *spend-out* transaction, we abstract from *spend-in* amounts in the following. For specific episodes and expenditure categories *spend-in* amounts may need to be accounted for.<sup>3</sup>

Table 1 displays summary statistics for main variables of interest.<sup>4</sup> We focus on cards that are active at least once in a given year. We provide a more comprehensive list of the variables in the Fable data set in Table 5 in Appendix A.1.

The summary statistics in Table 1 are similar for Austria and Germany. The top panel of Table 1 shows that cardholders are on average 45 years old and live in a county in which average income is 30 – 35 thousand euro. On average, 1 million cards are active per year in Germany (80,000 in Austria) in the Fable Data, corresponding to roughly 1 active card per 100 inhabitants.

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<sup>3</sup>For example, expenditures for clothing through ecommerce increased during the pandemic, increasing temporarily both *spend-out* and *spend-in* amounts for clothing. Only considering the *spend-out* amount would then imply that the increase of *spend-out* expenditures for clothing would be considerably larger than the expenditure increase net of refunds.

<sup>4</sup>We apply population weights when computing the average of the mean county-level income in each county.

Table 1: Summary Statistics by Country

Variable	Germany					Austria				
	Mean	Std dev				Mean	Std dev			
Age	45.09	14.68				44.64	14.02			
Income (in 1,000€)*	34.69	4.22				29.22	2.93			
# active cards per year (in 1,000)	1,099	209				78	21			
# active cards per inhabitant	0.013	0.007				0.008	0.004			
	Mean	Std dev	P10	P50	P90	Mean	Std dev	P10	P50	P90
Expenditure per card (€)*	3,010	4,409	150	1,533	7,366	3,022	4,509	122	1,461	7,753
# transactions per card	43.4	70.4	2	19	109	51.6	81.5	3	24	129
# distinct merchants per card	7.35	7.33	1	5	17	7.53	7.02	1	5	17
# distinct MCCs per card	9.72	9.61	1	7	23	11.3	10.5	1	8	26

Notes: \*Average annual amount in the sample period 2017-2023. For income, the average is the population-weighted average of the mean income in each county. In the columns with header *P10*, *P50*, and *P90*, we report the value of the variable of interest at the 10-th percentile, median, and 90-th percentile of the distribution, respectively. Mean expenditure per card refers to the average of the total annual expenditure per card, where we focus on all cards that are active at least once in a given year. Active cards per inhabitant refers to the number of cards that are active at least once per year, relative to the population size at the end of the respective year. Sources: Fable Data, Statistik Austria and Destatis (*Lohn- und Einkommensteuerstatistik*).

The bottom panel of Table 1 shows that annual expenditure per active card is 3,000 euro, with a large standard deviation showing that the expenditure amounts are substantially larger for a subset of cards.<sup>5</sup> The annual expenditure at the 90-th percentile of expenditure distribution is about 7,500 euro in Austria and Germany and it is 120 – 150 euro at the 10-th percentile. Cardholders on average make 40 – 50 transactions per year at 7 – 8 different merchants in about 10 different expenditure categories, i.e., at merchants with different merchant category codes (MCCs). Again there is substantial variation in the sample. At the 90-th percentile of the respective distribution, cards are used for more than 100 transactions at 17 different merchants in more than 20 different expenditure categories. Only a few transactions are made instead at the 10-th percentile of the transaction distribution.

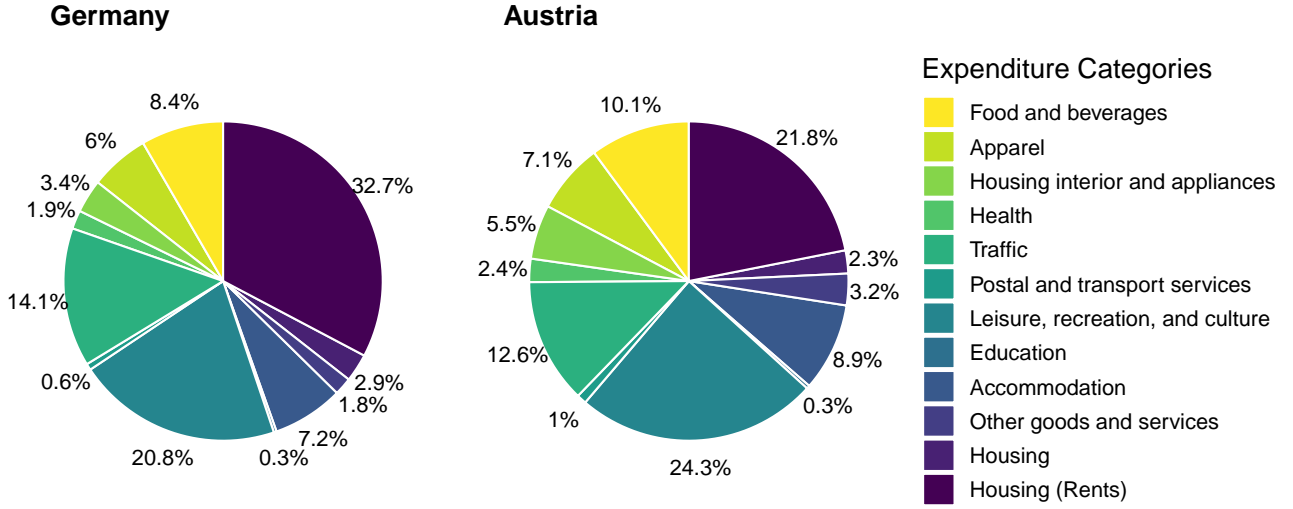
The summary statistics show that the Fable Data for Austria and Germany require either aggregation across cards in geographical areas (municipalities, counties or regions) and time intervals (weeks, months or quarters), or a restriction of the sample to a subset of more frequent users to obtain a broad coverage of expenditure items.

## 2.2 Expenditure items

Figure 1 displays the expenditure shares in the Fable Data. We use COICOP categories to group the expenditure items so that the shares are more easily comparable with those from official statistics. For this purpose, we also add expenditures on housing (rents) from the official statistics, which we do not observe in the Fable Data and which account for 22%

<sup>5</sup>This is very similar to the average monthly expenditure reported in Grigoli and Sandri (2022), who use the core panel of consumers in the Fable data set for analyzing the transmission of monetary policy in Germany.

Figure 1: Expenditure Shares in Germany and Austria



Notes: Expenditure shares, after accounting for the spending on housing (rents) using official statistics. Sources: Fable Data, Destatis (*Ergebnisse der Laufenden Wirtschaftsrechnungen (LWR) – Haushaltsbuch*), and Statistik Austria (2022): *Volkswirtschaftliche Gesamtrechnungen 1995-2022, Haupteergebnisse*.

of expenditures in Austria and 33% in Germany.<sup>6</sup> The figure shows that, besides housing, the categories leisure, recreation and culture (21% in Germany and 24% in Austria), traffic (14% in Germany and 13% in Austria), food and beverages (8% in Germany and 10% in Austria) and apparel (6% in Germany and 7% in Austria) account for about half of the expenditures.

Food and beverages are an example for a category of non-durable consumption goods, apparel contains expenditures for clothing, which is an example for a semi-durable good, and leisure, recreation and culture includes durables such as electronics. We provide a classification of the expenditures in the Fable Data into non-durables, semi-durables and durables in Koeniger and Kress (2024).

## 2.3 Payment channels

Figure 2 shows the expenditure shares by payment channel in the sample period. The left panel shows the shares of the expenditure volume, and the right panel shows the shares of the number of transactions. The figure shows that the cards in the Fable Data are also used to obtain cash. 7 – 8% of the transactions are associated with cash withdrawals, and these withdrawals tend to be larger amounts so that the share increases to 16 – 21% if the amount is considered. Indeed, the type of cards in the Fable Data are quite similar to both debit and credit cards in terms of their use, as discussed further in Section 3 when we compare the transactions with official statistics.

Transactions in ecommerce and at the point of sale (PoS) account for the same share

<sup>6</sup>In Figure 7 in Section 3 we compare the consumption expenditure shares in the Fable Data with official statistics.

of transactions. The transactions in ecommerce tend to be larger, however. They account for half of the expenditure amounts, which is larger than the share accounted for by PoS expenditures (a third).

Figure 2: Expenditure Shares by Payment Channel



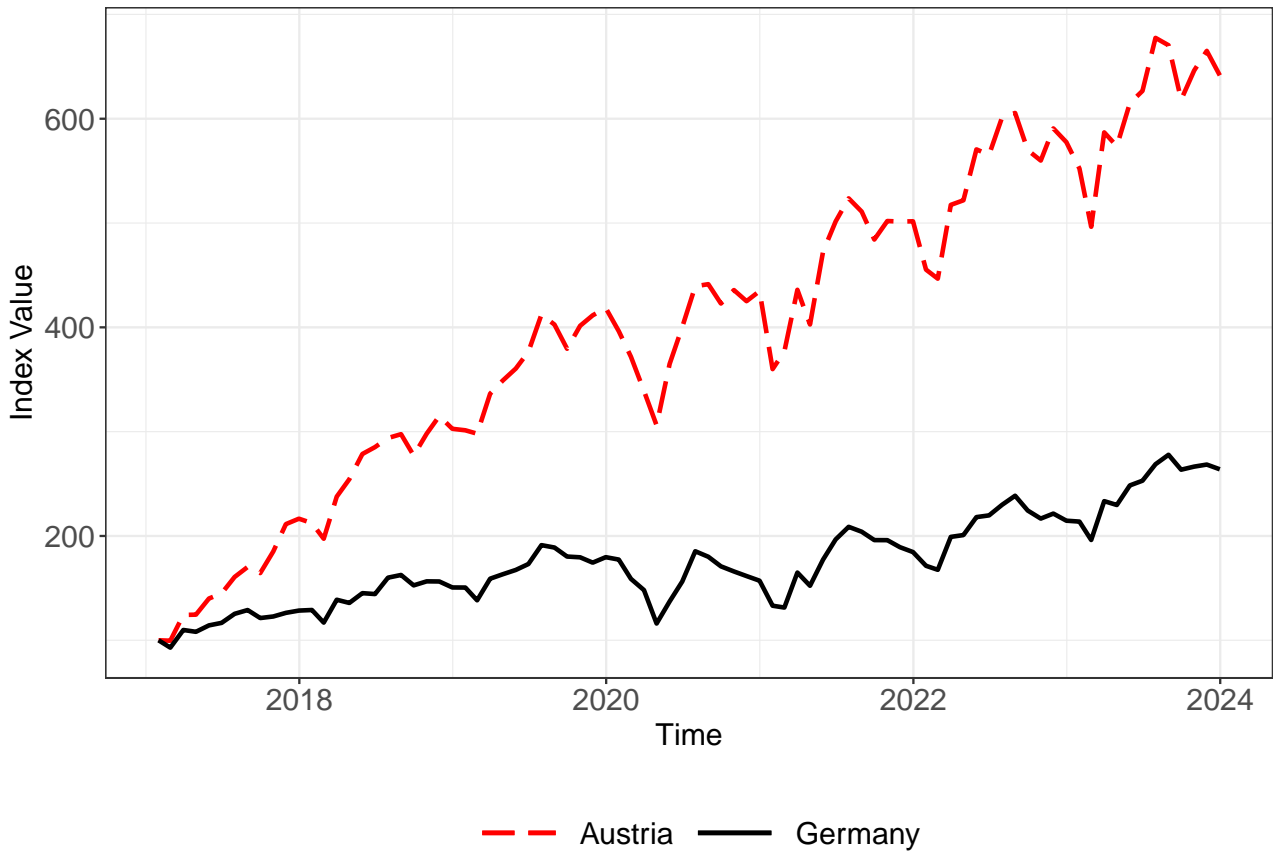
Notes: Expenditure shares by transaction expenditure volume and number (#) of transactions. ATM: cash withdrawals, ECOM: ecommerce, POS: point of sale. Source: Fable Data.

## 2.4 Expenditure time series

Figure 3 shows the time series of expenditures including cash withdrawal. The time series are indexed to 100 at the beginning of the sample period. Figure 3 shows a strong upward trend, which is driven by the increase in the number of cards in the sample. The expenditures covered in the Fable Data increase sixfold in the Austrian sample and almost threefold in the German sample.

To account for the sample growth in the analysis, we thus focus on expenditures per active card, where cards are active if they are used at least once per year. We will compare the time series based on the expenditure per active card with time series from other data sources in Section 3.<sup>7</sup>

Figure 3: Time Series of Expenditures in Germany and Austria, not controlling for sample growth



Note: The time series are normalized to take the value of 100 at the beginning of the sample period. Source: Fable Data.

<sup>7</sup>Depending on the application, the data could be smoothed by constructing one-sided moving averages as in (Buda et al., 2023), or by averaging based on overlapping samples as in Aladangady et al. (2022). The pros and cons of these alternatives depend on the application. If capturing weekly fluctuations in the number of active cards is important for the analysis, for example, smoothing the sample of active users may not be the best alternative.

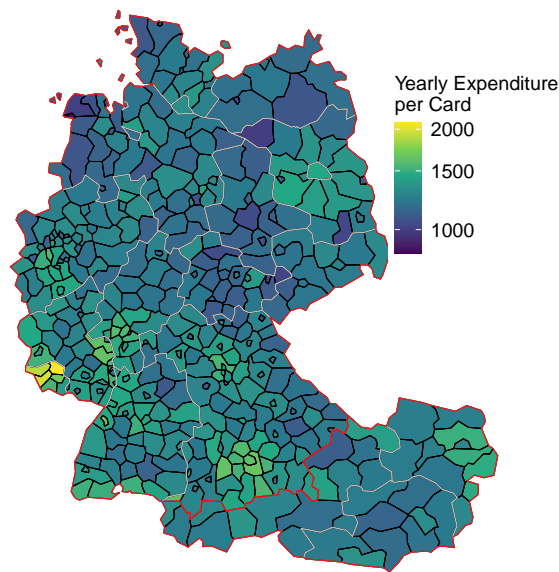


## 2.5 Regional expenditure patterns

To illustrate regional expenditure patterns, we aggregate the transaction-level data to NUTS<sub>3</sub> regions. NUTS<sub>3</sub> regions correspond to counties or districts (*Landkreise* and *kreisfreie Städte* in Germany, or *Bezirke* and *Statutarstädte* in Austria).

Figure 4 shows the regional distribution of expenditures in Austria and Germany. There is substantial variation in the expenditures across counties. The (population-weighted) standard deviation of annual expenditures per active card across counties is 277 euro.<sup>8</sup>

Figure 4: Regional Distribution of Expenditure Across NUTS<sub>3</sub> regions



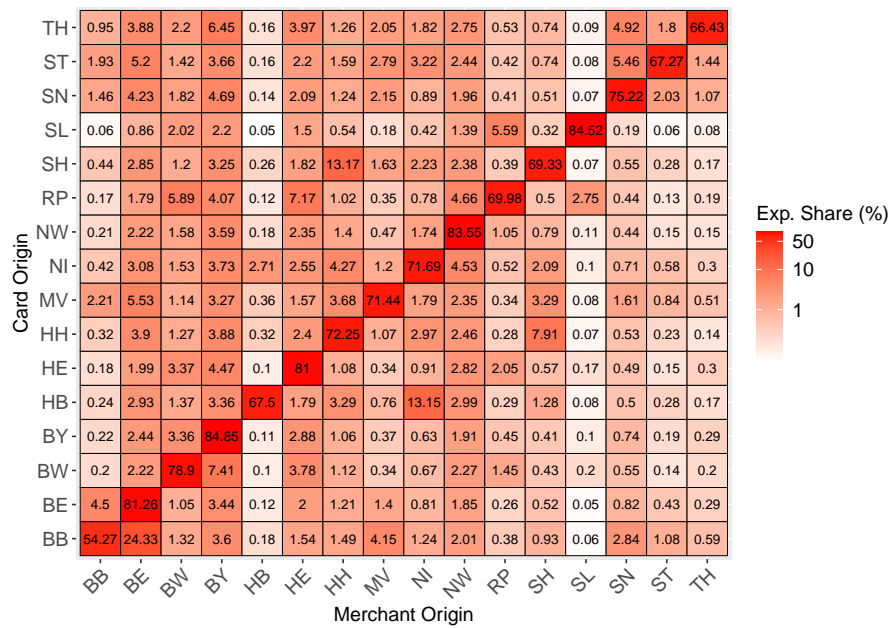
Notes: Average annual expenditures per active card by NUTS<sub>3</sub> region in the sample period 2017-2023. Source: Fable Data.

Figure 5 illustrates the distribution of expenditures in Germany by merchant location and cardholder residence, at the state level (*Bundesland*). The corresponding Figure 15 for Austria is provided in the appendix. Cells on the 45-degree line show the percentage of PoS expenditures of cardholders at merchants in their own state of residence. The figures show that most of the PoS expenditures of cardholders occur in the state of their residence. But significant shares can be spend in other states. For example, the cell in the second column and last row shows that 24% of the PoS expenditures of cardholders of the state of Brandenburg occur in Berlin during the sample period.

Figure 6 illustrates that the combination of regional and time variation reveals interesting patterns. The top panel shows the annual expenditures per card, the second panel the annual number of transactions per card, and the bottom panel the average amount per

<sup>8</sup>Figure 6 provides further detail on the number of transactions and the expenditure amount per transaction. It shows, for example, that the larger average annual expenditure in the *Saarland*, visible in Figure 4, is resulting from a more frequent usage of cards rather than spending larger amounts per transaction.

Figure 5: Distribution of Point-of-Sale Expenditures in Germany by Merchant Location and Cardholder Residence

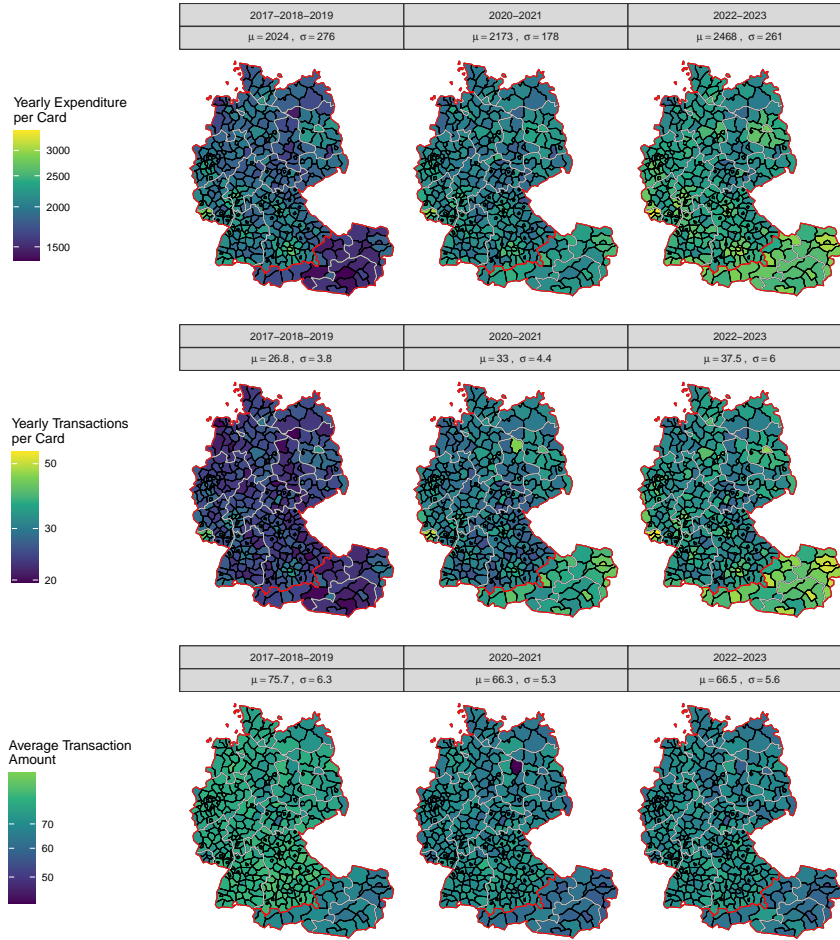


Notes: Abbreviations next to each row and column denote the sixteen states in Germany. E.g., TH denotes Thuringia, NW denotes North-Rhine Westphalia, BY denotes Bavaria, BE denotes Berlin and BB denotes Brandenburg. Expenditure shares at location of merchants by residence of cardholders, at the state level during the sample period. We report the share of expenditures at domestic merchants so that the percentages in a given row sum to 1 across columns, up to rounding error. Source: Fable Data.

transaction. The three columns split the sample period into the period 2017-2019 before the Covid pandemic, the pandemic period 2020-2021, and the period 2022-2023 after the pandemic.

The figure shows that expenditures increased across all regions because the number of transactions increased as cardholders used the cards more, also for transactions involving smaller amounts. The figure shows that this change has been pronounced in cities during the pandemic, such as Berlin or Vienna.

Figure 6: Time Variation in Regional Expenditures in Austria and Germany



Notes:  $\mu$ : mean,  $\sigma$ : standard deviation. The top panel shows the average annual expenditures per active card by NUTS3 region for the considered years. The second panel shows the annual number of transactions per card, and the bottom panel shows the average expenditure per transaction. Source: Fable Data.

### 3 Comparison with other data sources

To get a sense of how representative the Fable Data are, we compare them with the income and consumption survey (*Einkommens- und Verbrauchsstichprobe, EVS*), which contains data on expenditures at a lower frequency (every five years) and at a less granular level for regions but has a broader coverage of expenditure items and includes expenditures with cash by expenditure item. We compare the consumption basket in the Fable Data with the basket for Germany based on the EVS, as provided by the Federal statistical office. For Austria, we use the analogous information on the consumption basket provided by Statistics Austria.

We further assess how well the Fable Data captures the time series variation of expenditures for selected expenditure categories, which seem of particular interest and for which data are available from other sources albeit at a lower monthly or quarterly frequency. We consider the expenditure categories *groceries, food & beverage services, clothing, accommoda-*

tion, communication, transportation and fuel. The sources of the data used for the comparison are provided in Appendix A.4. For the comparisons, we need to map the MCC codes in the Fable Data to NOGA and COICOP codes. The mappings are available [here](#). The mapping to the COICOP codes also allows to account for inflation for expenditures, as inflation is reported by the statistical offices per COICOP category.

Concerning the number of card transactions and expenditures across payment channels, we use data statistics reported by the respective central banks to benchmark the Fable Data. Again, the data sources are reported in Appendix A.4.

### 3.1 The consumption basket

Figure 7 provides a comparison of the transactional data in the sample period with available official statistics until 2022. For a sensible comparison, we account for expenditures for housing such as rental payments which households do not pay by card and which are added from the official statistics at the bottom of the respective column in the figures. Thus, the two bottom categories based on the transactional data (housing and housing(rents)) add up to the bottom category in the official statistics.<sup>9</sup>

Figure 7 shows that the expenditures share based on the transactional data and the official statistics are highly positively correlated.<sup>10</sup> The share of expenditures associated with leisure and culture or with apparel are somewhat larger in the transactional data whereas the expenditure share of food and beverages is a bit larger in the official statistics.

Overall, the expenditure shares based on the card data are quite comparable to those from the official statistics. In terms of the absolute amount of expenditure in the Fable sample, expenditures made with cards in the sample period 2017-2023, excluding housing, account for 8% in Germany and 5% in Austria of the corresponding expenditures reported by the respective statistical offices.<sup>11</sup> The Fable Data thus contain a sizable fraction of aggregate expenditures. They thus capture trends and fluctuations that are observable in the aggregate data, as we will see next.

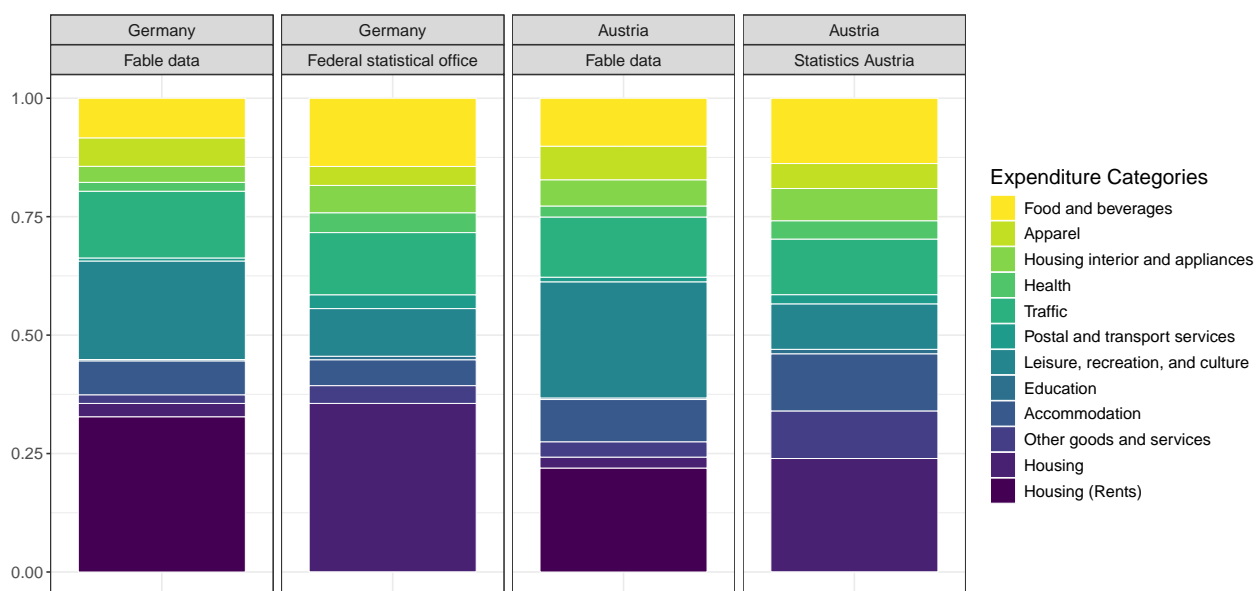
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<sup>9</sup>The shares of the other expenditure categories in the transactional data are rescaled to be comparable with the shares reported in the official statistics which contain expenditures on rents. Further information on the data sources of the expenditure statistics in the national accounts is provided in Appendix A.4.1.

<sup>10</sup>Excluding housing, which we have added from the official statistics, the correlation coefficient is 0.73 for Germany and 0.6 for Austria.

<sup>11</sup>We compare the cumulated expenditures in the Fable Data with the corresponding aggregates in the national accounts. Further details on the national account tables are in Appendix A.4.

Figure 7: Comparison of Expenditure Categories (COICOP)

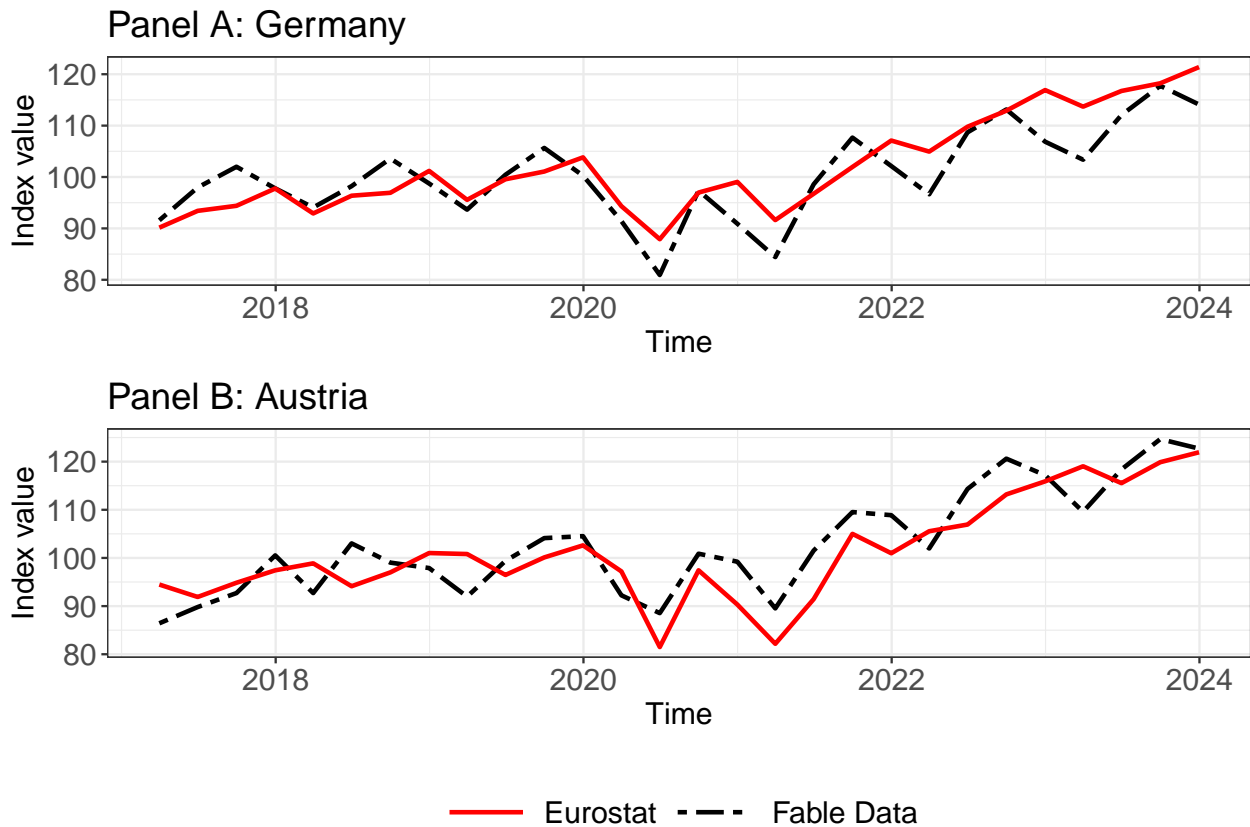


Sources: Fable Data, Destatis (*Ergebnisse der Laufenden Wirtschaftsrechnungen (LWR) – Haushaltsbuch*), and Statistik Austria (2022): *Volkswirtschaftliche Gesamtrechnungen 1995-2022, Hauptergebnisse*.

### 3.2 The time-series variation of expenditures

Figure 8 shows that the times series of the expenditures in the Fable data set exhibit very similar trends and fluctuations in Austria and Germany as consumption expenditures in the national accounts. This is remarkable because certain expenditure categories such as housing and energy are not well covered in the Fable data set. Because expenditures in these categories are rather stable over time, fluctuations of expenditures in the Fable Data tend to be more pronounced than fluctuations of consumption expenditures in the national accounts. The correlation between both time series is 0.84 (0.86) in Germany (Austria). The stronger upward trend after the pandemic, visible in the time series in Figure 8, also reflects the higher post-pandemic inflation.

Figure 8: Time Series of Expenditures in Germany and Austria



Source: Fable Data and Eurostat time series of final consumption expenditure of households (namq-10-fcs) in euro. The expenditures based on Fable Data are quarterly expenditures in euro per active card. Both time series are indexed to 100 for the average in 2019.

For a subset of expenditure categories, we compare the time series of expenditures in the Fable Data with revenue statistics from firms that are available at a monthly or quarterly frequency.<sup>12</sup> Because the revenue statistics contain expenditures by domestic

<sup>12</sup>Figure 14 in Appendix A.2 shows the expenditure shares for the subset of the MCC in the Fable Data, for which we provide time series comparisons. These categories account for around 40% of the expenditures in the Fable Data.

Table 2: Time Series Correlations by Expenditure Category: Fable Data vs. Other Data

Expenditure category	Germany	Austria
Groceries	0.93	0.87
Food & beverage services	0.74	0.77
Clothing	0.83	0.79
Accommodation	0.92	0.80
Communication	0.52	0.78
Transportation	0.90	0.78
Fuel	0.29	0.78

Sources: Fable Data; for other data sources see Appendix A.4.

cardholders and foreigners, they may feature different seasonal patterns than the series for domestic cardholders constructed with the Fable Data.<sup>13</sup> This has to be kept in mind, when comparing the time series.

Table 2 displays the correlations of the time variation in the Fable Data and the data from other sources for each of the considered expenditure categories. The main take away is that the time series fluctuations of firm revenues in the reported categories are quite comparable to those of expenditures in the Fable Data. There are some differences, which become more transparent in Figure 9 and are worth discussing because they also illustrate important features of the Fable Data.

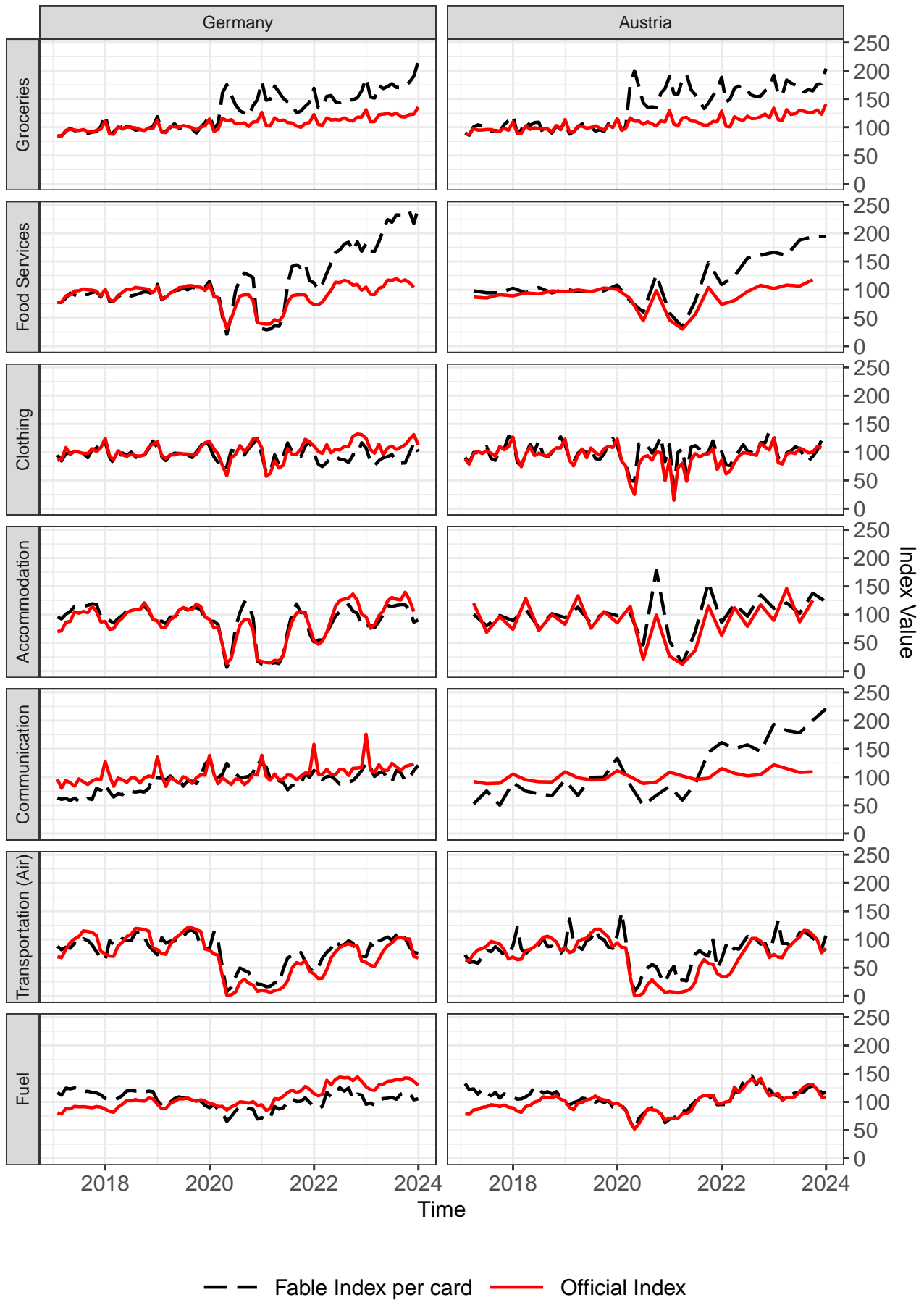
For groceries, Figure 9 shows an upward level shift of expenditures made by card during the pandemic that has been persistent over time and is associated with the shift from cash payments to card payments triggered by the pandemic (e.g., Kotkowski and Polasik, 2021, Wisniewski et al., 2024).<sup>14</sup> For food and beverages consumed in restaurants and bars (food services), the shift has taken place a bit later which is associated with supply-side constraints in this expenditure category during the pandemic. The correlation of the time variation in the Fable Data with the revenue statistics has remained high after the shift. Researchers should be aware of these shifts in the Fable Data, especially if they focus on expenditure in these categories.

The time series of the Fable Data and the revenue statistics are very similar and highly correlated for the categories clothing, accommodation, and transport. Some of the differences visible in Figure 9 are associated with expenditures by foreign cardholders, especially in Austria which is a popular destination for foreign tourists particularly in the winter season. These expenditures show in the revenue statistics but not in the expenditures of domestic cardholders in the Fable Data. Depending on the research question, researchers have to be aware of this data feature.

<sup>13</sup>The Fable Data contain issuing data on cards and not acquiring data from merchants. Thus, the data do not allow to track *all* card transactions at a given merchant although the Fable Data contain information on some foreign cardholders.

<sup>14</sup>See Section 4.3 for further suggestive aggregate evidence based on the Fable Data.

Figure 9: Comparison of Time Series for Selected Expenditure Categories



Sources: Fable Data; for other data sources see Appendix A.4.



A further important data feature for expenditures on transportation is that the revenue statistics are highly correlated with the Fable Data if we consider revenues for air transportation in the revenue statistics (as done in Table 2 and Figure 9). Expenditures for transport in the revenue statistics also include expenditures by firms for transporting and storing cargo which have quite different dynamics.

The time series correlation for expenditures on communication is high but Figure 9 reveals some difference towards the end of the sample period in Austria. These differences are associated with how well the MCC in the Fable Data match with the goods and services in communication covered in the revenue statistics. Given the continuous evolution of services assigned to this category and country idiosyncrasies in this regard, finding time series that closely match expenditures in this category in the Fable Data is a challenge.

Finally, expenditures on fuel in the Fable Data are highly correlated with revenue statistics in Austria but less so in Germany. Hence, the fluctuations of expenditures of domestic cardholders in Germany are less strongly associated with the fluctuations of revenues at gas stations than in Austria. Further research is required to better understand this finding, which is beyond the scope of this paper.

### 3.3 Card transactions

Table 3: Transactions and Cash-Withdrawals: Fable Data vs. Other Data

	Transaction amount		Cash withdrawals	
	Germany	Austria	Germany	Austria
Fable Data <sup>(1)</sup>	59.28	52.36	191.07	148.89
Debit card	48.30 <sup>(2)</sup>	37.76 <sup>(3)</sup>	235.76 <sup>(4)</sup>	266.30 <sup>(5)</sup>
Credit card	58.23 <sup>(2)</sup>	77.86 <sup>(3)</sup>	167.38 <sup>(4)</sup>	-
Credit card (broad)	69.92 <sup>(2)</sup>	76.32 <sup>(3)</sup>	222.63 <sup>(4)</sup>	197.95 <sup>(6)</sup>

Notes: Averages for active cards in the Fable Data during the sample period. *Credit card* refers to credit cards only whereas *Credit card (broad)* refers to delayed debit cards and credit cards. Statistics for debit and credit cards are from the Bundesbank and OeNB and available for the years indicated as follows: 1) 2017-2023, 2) 2017-2021, 3) 2017-2023, 4) 2022-2023, 5) 2017-2023: *On-Us transactions*, 6) 2017-2023. Sources: Fable Data; Bundesbank, OeNB further documented in Appendix A.4.

Table 3 compares the average amount of a transaction and of cash withdrawals made with cards in the Fable data set during the sample period, with the respective amounts for debit or credit cards reported by the Bundesbank and OeNB. Table 3 shows that the amounts transacted with the cards in the Fable data set are similar to those reported by the central banks. As confirmed in conversations with Fable Data, cash withdrawals do not trigger the fees common for typical credit cards for some of the cards in the Fable data set. Thus, it is not surprising that the withdrawn amounts as well as the transaction amounts for the cards in the Fable data set are in between those reported for credit and debit cards

reported by the central banks.

### 3.4 Accounting for structural changes during the sample period

The evidence presented so far has shown that the Fable Data provide useful information for researchers and complement statistics provided by the statistical offices and central banks. A strength of the Fable Data are that they contain information at a higher frequency and at a more granular regional level. This comes at the cost of a smaller coverage of expenditure items. Furthermore, structural changes during the sample period may bias results in the analysis if they are not accounted for, as illustrated by the two time series of expenditures for groceries and food services that we discussed above. The shift from cash to card payments during the pandemic episode, visible in Figure 9, would imply a spurious upward jump in expenditures unless it is accounted for. Cash expenditures are not observed in the Fable Data but for the cash withdrawals, which cannot be linked to specific expenditure categories. Moreover, the increase in the number of cards in the sample, especially in the beginning of the sample period, would imply a spurious trend in expenditures unless it is accounted for, e.g., by constructing expenditures per active card as discussed in Section 2.

## 4 Consumption expenditures during times of crisis

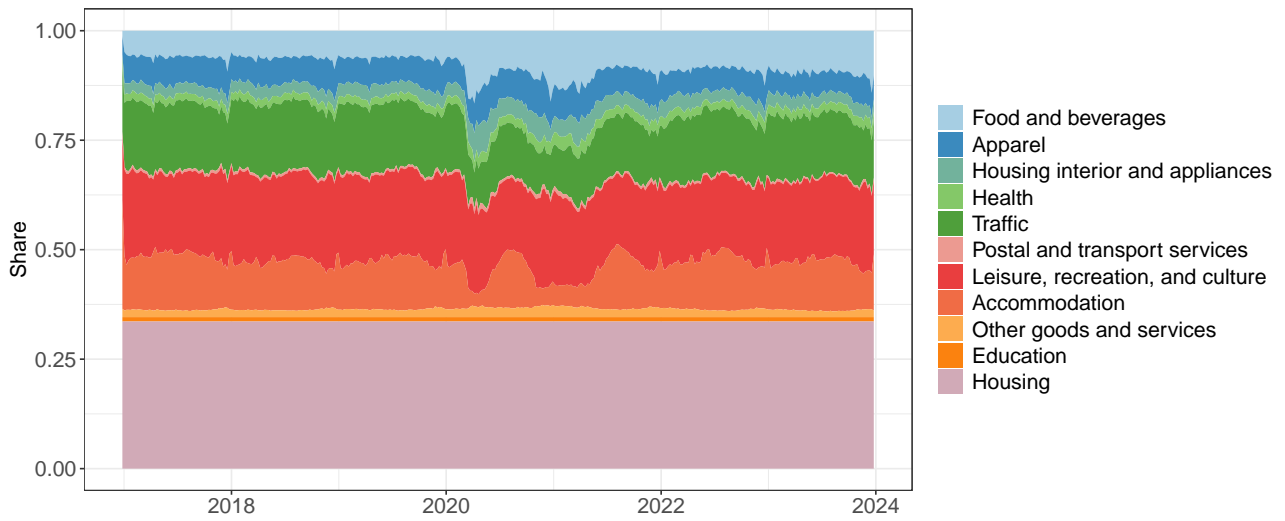
We proceed by illustrating some of the strengths of the data. We analyze shifts of expenditures within the consumption basket and across locations, as well as the evolution of the distribution of the expenditures, during the crisis of the COVID-19 pandemic and beyond. Besides being interesting in its own right, the analysis highlights the value added of the Fable Data for researchers and policy makers.

### 4.1 Shifts in the consumption basket

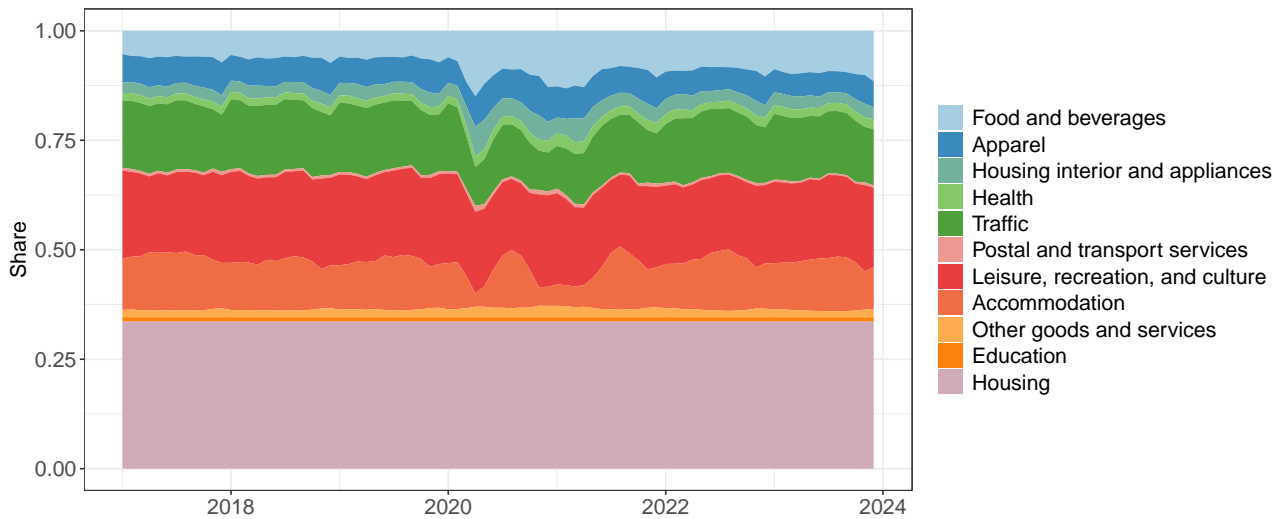
Figure 10 illustrates seasonal shifts in the consumption basket, such as the surge in expenditure on retail goods during the holiday season. The figure further illustrates the structural shifts during the pandemic, when expenditures in the categories *transport services* or *food & beverage services* almost vanished whereas expenditure on retail goods such as consumer electronics for the home office surged. Figure 16 in Appendix A.3 shows analogous patterns for Austria.

Figure 10: Change of Consumption Basket in Germany over Time

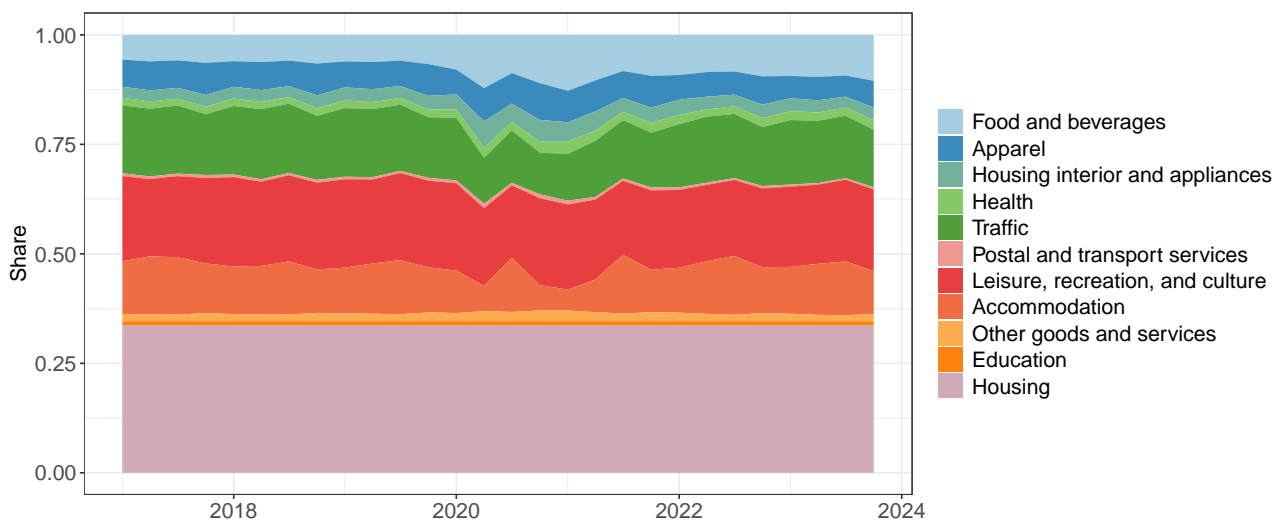
(a) Weekly Frequency



(b) Monthly Frequency



(c) Quarterly Frequency



Notes: Expenditures for the COICOP categories housing and education, which are not covered by Fable Data, do not vary over time in the figure because they are added from the survey *Einkommens- und Verbrauchsstichprobe (EVS)* in 2018 for completeness. Source: Fable Data, EVS.

Figure 10 illustrates the value added of expenditure data at a weekly or monthly frequency because the size of the shifts in the consumption basket is partially smoothed out when aggregating expenditures to a quarterly frequency. For example, the standard deviation of the share of expenditure categories such as accommodation or leisure increases by 20% or 30% if the shares are measured at a weekly rather than quarterly frequency. Traditional data sources, which do not contain the higher frequency information, compromise accurate measurement which is not only relevant for statistical agencies and central banks, e.g., concerning the weights used for computing inflation, but also for businesses, e.g., concerning optimal inventory management.

Because it is very costly to capture the illustrated higher-frequency changes of the consumption basket with surveys, transactional data such as the Fable Data thus can serve as a useful complement to more traditional data sources. Grigoli and Pugacheva (2024) indeed construct inflation time series for the U.K. and Germany taking shifts of the consumption basket into account.

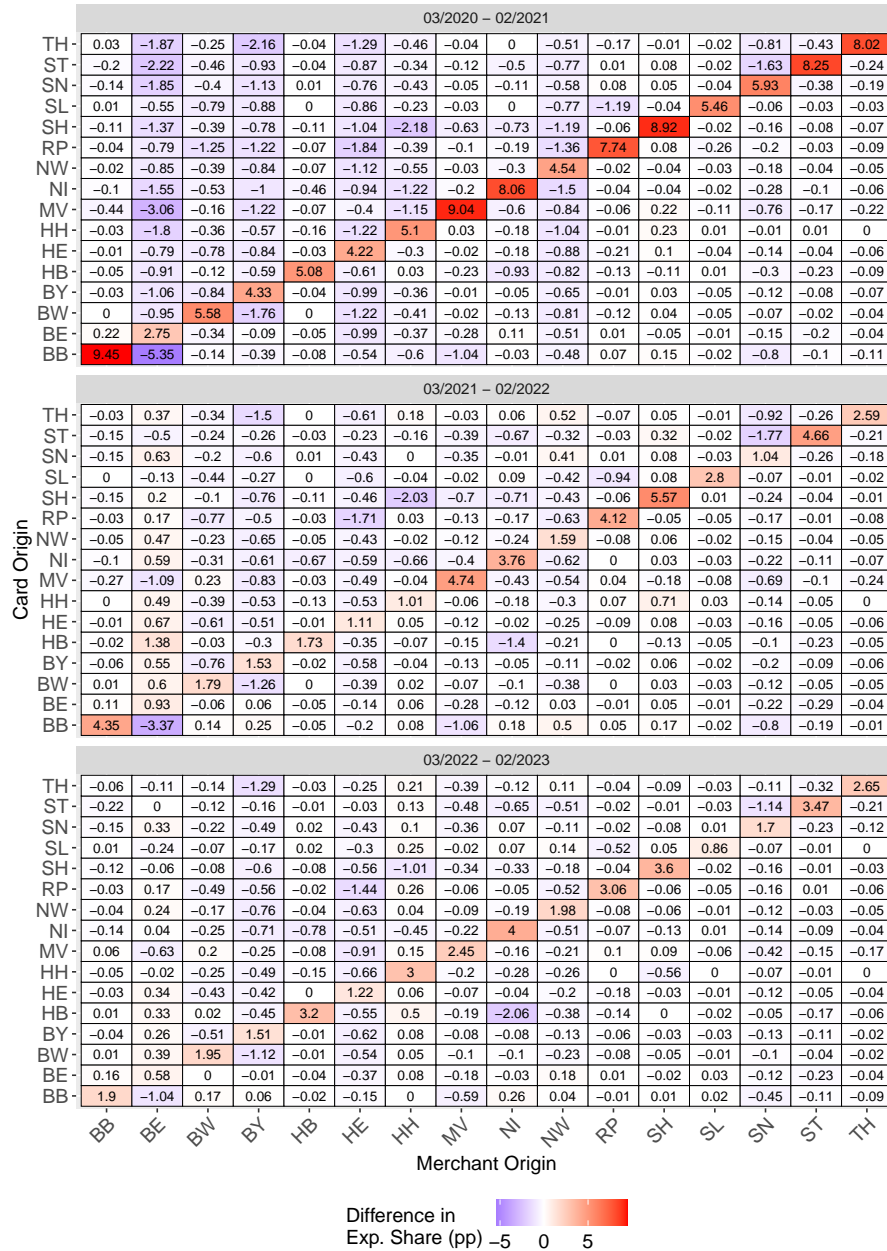
## 4.2 Shifts in the geographical distribution of expenditures

Figure 11 shows the change of the regional distribution of expenditures during the three years after the COVID-19 pandemic started in Germany, relative to the distribution presented in Figure 5, Section 2. The analogous Figure 17 for Austria is in Appendix A.3.

The first, top panel of Figure 11 displays the change of PoS expenditures between the period March 1, 2019 to February 29, 2020 and the subsequent year March 1, 2021 to February 2021. Quite intuitively, PoS expenditures became more local during the pandemic when cardholders spend more in their region of residence, as illustrated by the positive percentage point increases of up to 9 percentage points shown in the cells on the 45-degree line. The negative percentage point decreases in the cells off the diagonal indicate instead the lower share of expenditures by cardholders outside their region of residence. These shifts of expenditure are sizable and indicate the repercussions of the pandemic for local economic activity. All economically significant changes of 0.05 percentage point or larger are also statistically significant at conventional levels.

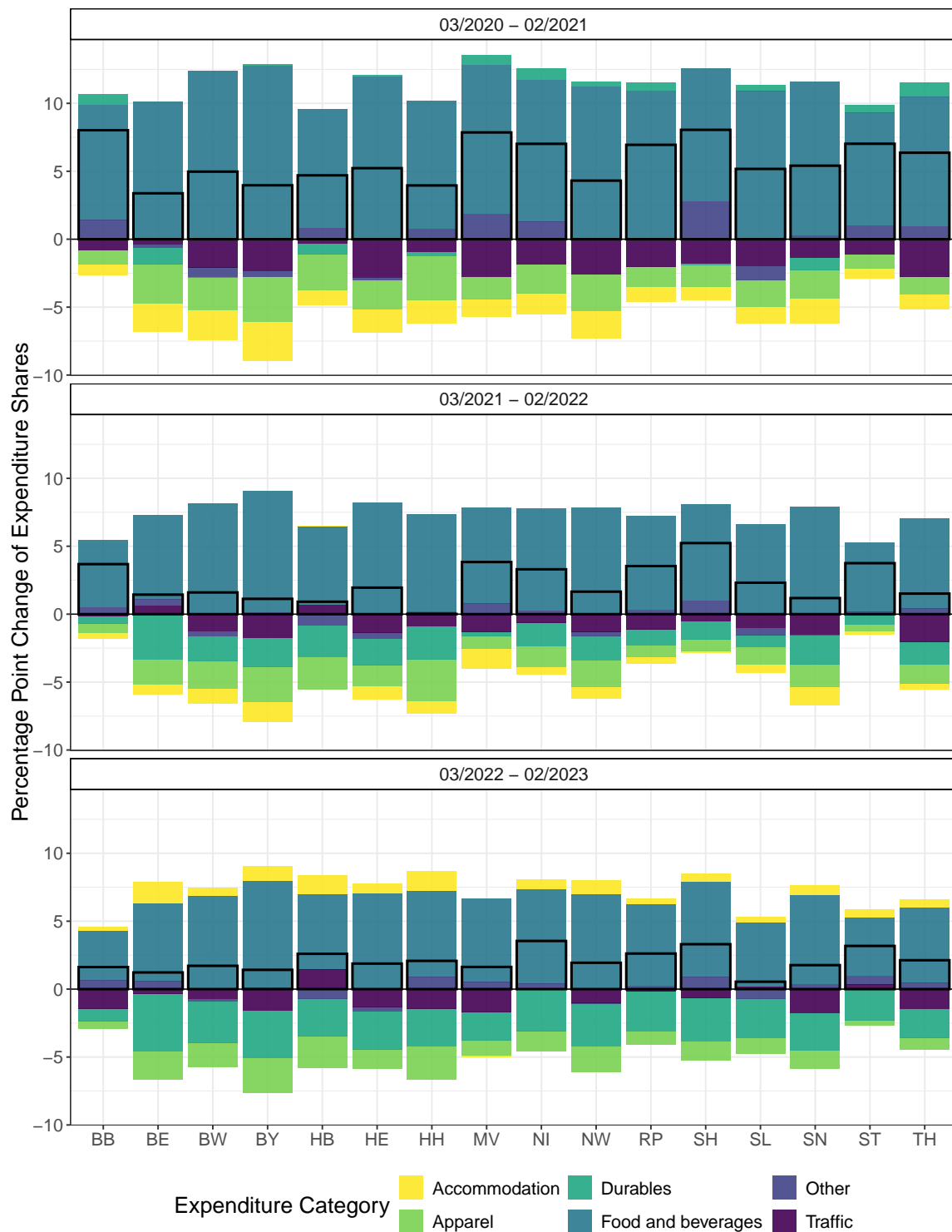
The second and third panel in Figure 11 shows that the expenditure shift has been quite persistent in some locations, extending to the subsequent two years lasting until 2023. Overall, the expenditure shifts across locations have been quite heterogeneous: persistent for some locations, with significant effects three years after the pandemic started, and more temporary for others. Figure 17 in Appendix A.3 shows that these patterns have been qualitatively similar in Austria.

Figure 11: Changes of Expenditures by Merchant Location and Cardholder Residence during the COVID-19 pandemic and beyond



Notes: Changes of expenditure shares in percentage points, at location of merchants by residence of cardholders. The benchmark pre-pandemic period is 03/2019-02/2020. See also the notes to Figure 5. Source: Fable Data.

Figure 12: Decomposing the Change of Expenditure Shares of Cardholders in their Region of Residence (Germany)



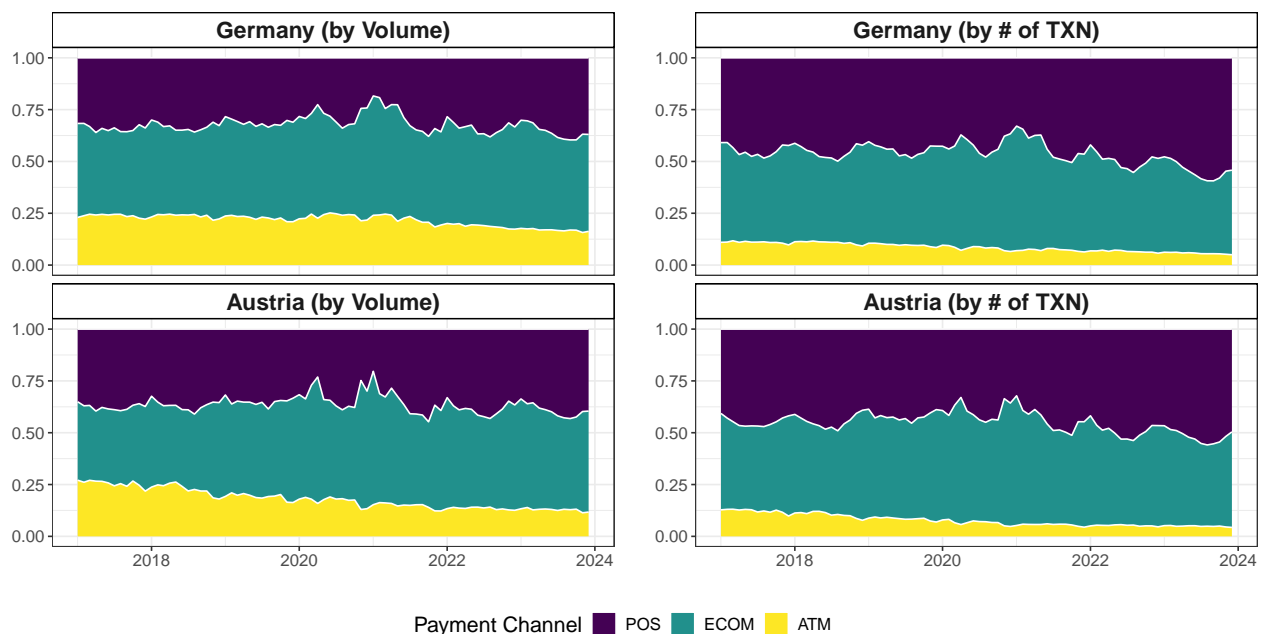
Notes: Changes of expenditure shares of cardholders in percentage points, at merchants in the region of the residence of cardholders. The classification of durable expenditure is documented in Table 6, Appendix A.1. Source: Fable Data.

Figure 12 illustrates how different expenditure categories have contributed to the changes of the local expenditures in the region of the cardholders' residence, i.e., to the changes reported in the cells on the diagonal of the matrix displayed in Figure 11. Figure 12 reveals that more local purchases of non-durables such as food (capturing mostly spending in supermarkets) and durables have contributed most to the increase of the home bias of expenditures at the point of sale during the first year of the COVID-19 pandemic. The opposite holds for expenditures on accommodation, traffic, and semi-durables (contained in the category apparel). In the following years, the contribution of some categories, such as durables and accommodation to local expenditures in the region of the cardholders' residence, changed as the pandemic subsided. Figure 18 in Appendix A.3 shows similar patterns for Austria. These results provide an example for how the Fable Data may provide new insights by tracing out the effects of economic shocks and policies over time and across locations.

### 4.3 Shifts in expenditures by payment channel

Figure 13 illustrates the changes of transactions by domestic cardholders across payment channels during the sample period. The figure shows the declining share of cash withdrawals and the fluctuations of the share of card transactions in ecommerce and at the point-of-sale during the pandemic. These trends and fluctuations have to be kept in mind when interpreting the card expenditures over time, in particular for certain expenditure items as discussed in Section 3.2.

Figure 13: Payment channels



Notes: Expenditure shares by transaction expenditure volume and the number (#) of transactions. ATM: cash withdrawals, ECOM: ecommerce, POS: point of sale. Source: Fable Data.

## 4.4 Distributional implications

The Fable Data allow to gauge the distributional implications of the economic crisis associated with the pandemic further. To reduce the effect of cards with little usage and shifts of expenditures into cashless payments on the distributional measures, we construct overlapping samples as in Aladangady et al. (2022) where we focus on cards that are used for at least 50 transactions and four different MCCs and spend at least 1,500 euro on groceries in the subsequent 13 months. This sample of more intensive card users accounts for about 3% of active card users in Austria and Germany, resulting in a sample size of cards well above 10,000 during the sample period.

The top panel of Table 4 shows that the dispersion of card expenditures is similar in Germany and in Austria during the sample period, in particular for total expenditures.<sup>15</sup> The dispersion of food expenditures is slightly higher in Austria than in Germany, where the difference is more pronounced at the bottom of the distribution as shown by the ratio of the expenditures at the 50th and 10th percentile (p50/p25). The bottom panel of Table 4 shows that the dispersion in terms of the Gini has remained rather stable over time during the sample period.

Table 4: Dispersion of expenditures

	Total expenditures		Food expenditures	
	Germany	Austria	Germany	Austria
Gini	0.47	0.46	0.47	0.49
p90/p25	5.31	5.26	5.60	7.09
p90/p50	2.89	2.75	2.54	2.65
p50/p25	1.84	1.94	2.20	2.67

Gini	Total expenditures		Food expenditures	
	Germany	Austria	Germany	Austria
2018 – 2019	0.46	0.45	0.47	0.49
2020 – 2021	0.47	0.45	0.46	0.48
2022 – 2023	0.48	0.45	0.47	0.47

Notes: Average dispersion of expenditures in the sample period for active cards with at least 50 transactions per year in at least four different MCC and spend at least 1500 euro on groceries. p90/p50 denotes the ratio of expenditures at the 90th percentile and the median. The other percentile ratios are defined analogously. Sources: Fable Data.

<sup>15</sup>Note that Meyer and Sullivan (2023) use a subset of consumption items, which are better measured, to compute consumption inequality. See also Hufe et al. (2018), p. 193. Of these items (food at home, rent plus utilities, gasoline and motor oil, the rental value of owner-occupied housing, and the rental value of owned vehicles), however, the Fable Data only contains expenditures on food consumption. Given that measurement of expenditures is less of an issue with transactional data, we report dispersion of expenditures for food and for the total expenditures covering those items observed in the Fable Data.



Quantitatively, the dispersion of total card expenditures is in the range of the Gini of 0.41 for total consumption expenditures reported in Hufe et al. (2018), based on the German consumption survey *EVS* in 2013. Note that the *EVS* covers a broader range of expenditure items including housing. Moreover, it covers consumption expenditures based on card and cash payments.

One has to be careful with interpreting the dispersion. Expenditures for food (a non-durable good which fully depreciates over a short time horizon) correspond closely to consumption. This is not the case for durable goods which, by definition, depreciate more slowly. Thus, they generate consumption flows over an extended period of time but expenditures for these durables occur at a specific point in time. The dispersion of total expenditures including durables thus should not be compared to measures of consumption inequality, for which durable expenditures have been converted into durable consumption flows. We leave the further analysis of the expenditure dispersion in the Fable Data to future research.

## 5 Conclusion

We have analyzed new transactional data for Austria and Germany provided by Fable Data. We have shown that the high frequency and regional granularity make these data a very useful complement to existing official statistics. Our analysis has provided new insights about shifts of expenditures within the consumption basket and across geographic locations in the recent crisis of the COVID-19 pandemic, and beyond.

The increase of card usage over time in countries like Austria and Germany, as well as the planned extensions of the Fable data set to cover items in the consumption basket that are typically paid by bank transfers, such as rents for housing or car purchases, are likely to make this data source even more valuable in the future. An important shortcoming remains the lack of information on the socio-demographic characteristics of card users.

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# A Appendix

## A.1 Data attributes

Table 5 lists the variables in the Fable data set with information on the type of transactions and the type of users.

Table 5: Description of data attributes

Transaction Attributes	
Attribute	Description
Report Date	Date at which the file is built by Fable Data
TXN Date	Date of transaction (TXN)
Posted Date	Date at which the TXN was reported to data partner
TXN Key	Unique TXN key created by Fable to identify a TXN
TXN Description	Raw string cleaned to remove personal data
Spend In	Refund or account credit
Spend Out	Card or account debit/spend
TXN Currency	The currency of TXN, i.e. base card/account currency
TXN Type	Card payment or credit
MCC	Merchant category code
Tag	Label identifying the merchant associated with the TXN
Location ID	Fable-assigned merchant location ID. 0 = unknown, 1 = online, xxxx = merchant store code which can be linked to store-level data
Payment Processor Name	Name of the payment processor associated with the TXN
User Attributes	
Attribute	Description
User Key	Unique user key created by Fable to identify a user
Age Group	Age group of the user in 10-year age bins (<20, 20–29, ..., 60–69, >= 70)
User Postal Sector	Postcode of user
User Country	Country of user residence
Merchant Attributes	
Attribute	Description
Merchant Name	Name of the merchant
Merchant Ticker	Stock Ticker associated with the merchant
Listed	True = Public Company, False = Private Company
Merchant Postcode	Postcode of merchant
Merchant Country	Country of merchant
Sector	Sector Name (Sector based on GICS)
Industry Group	Industry group name (Industry group based on GICS)
Industry	Industry name (Industry based on GICS)
Sub-industry	Sub-industry name (Sub-industry based on GICS)
Fable Category	Category assigned by Fable ( <i>ATM and Cashback, Bills and Utilities, Food and Beverage, General Merchandise, Groceries, Health and Beauty, Leisure, Miscellaneous, Other, Travel &amp; Salary/Wages</i> )
Parent	Merchant's parent business
Grandparent	Merchant's grandparent business
Great Grandparent	Merchant's great grandparent business
Parent Ticker	Parent's stock ticker
Grandparent Ticker	Grandparent's stock ticker
Great Grandparent Ticker	Great grandparent's stock ticker

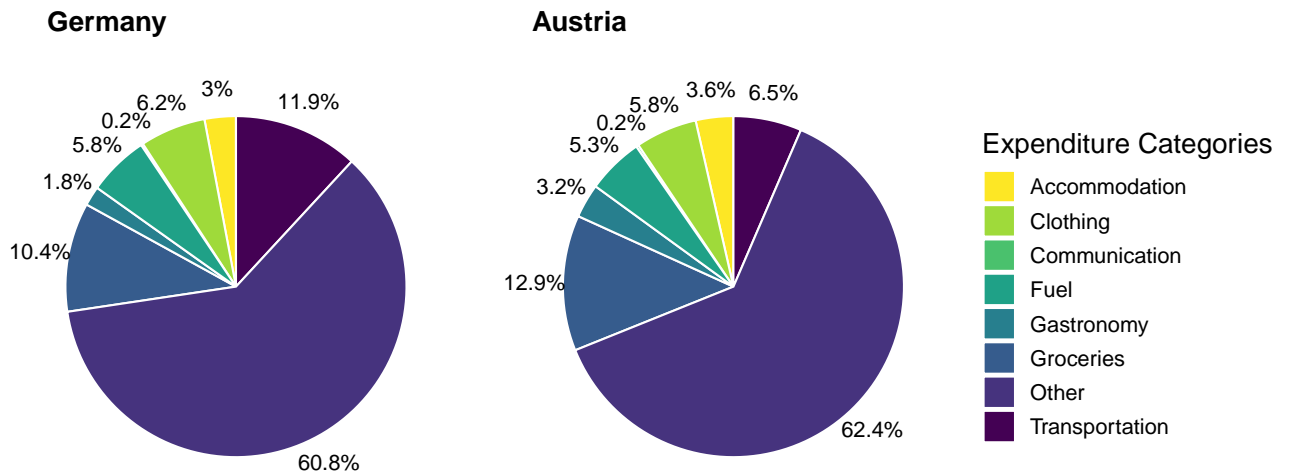
Table 6: Mapping of MCCs into the durable category

Category		MCCs
Durable	Electronics	5044, 5045, 5946, 5065, 5722, 5732, 5733, 5734, 7622, 7623, 7629
	Furniture	5021, 5712, 7641
	Home Improvement	1520, 1711, 1731, 1740, 1750, 1761, 1771, 1799, 5039, 5072, 5074, 5198, 5200, 5211, 5231, 5251, 5261, 5713, 5714, 5718, 5719, 5996
	Automotive	5013, 5271, 5511, 5521, 5532, 5533, 5561, 5571, 5592, 5598, 5599, 7531, 7534, 7535, 7538
	Other Durables	5094, 5099, 5932, 5940, 5941, 5942, 5944, 5945, 5948, 5950, 5971, 5972, 5998, 7631

## A.2 Expenditure shares of items covered in the Fable Data based on MCC

Figure 14 displays the expenditure shares in the Fable Data of those categories, for which we provide a time series comparison with official statistics based on revenues from firms in Section 3.2, which are available at monthly or quarterly frequency. The category *Other* is the residual category containing all other transactions.

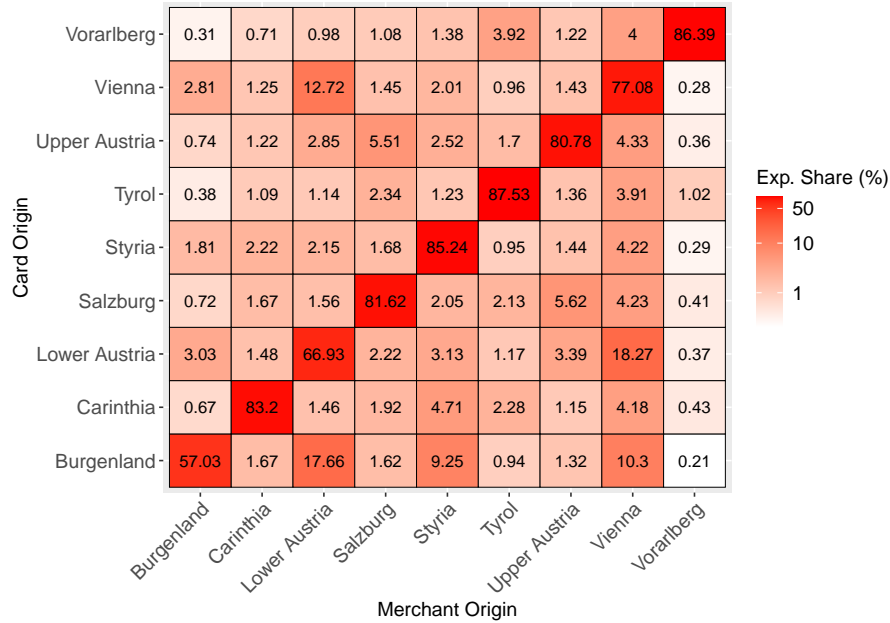
Figure 14: Expenditure Shares in the Fable Data based on MCC



Note: Shares according to the merchant category classification (MCC) for those categories, for which we provide a time series comparison with official statistics on the revenues of firms, which are available at monthly or quarterly frequency. The category *Other* is the residual category containing all other transactions. Source: Fable Data.

### A.3 Evidence for Austria

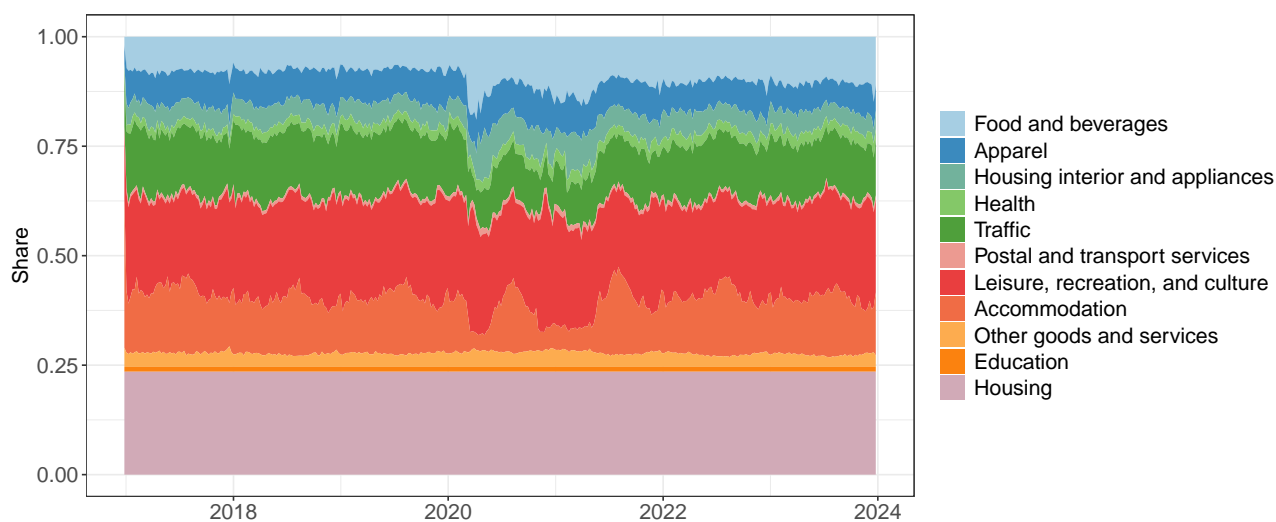
Figure 15: Distribution of Point-of-Sale Expenditures in Austria by Merchant Location and Cardholder Residence



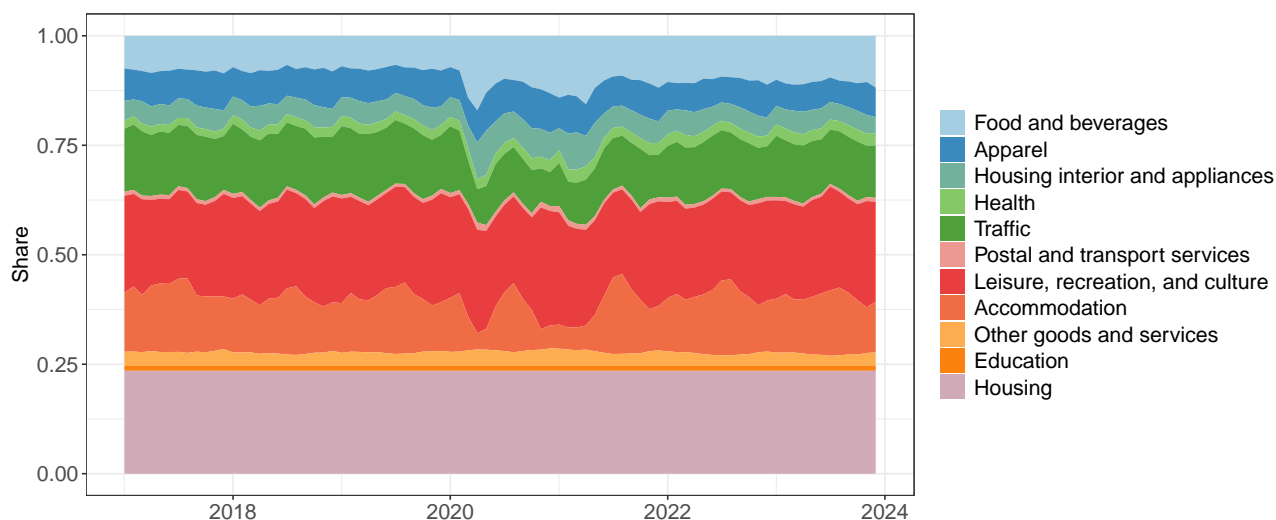
Notes: Expenditure shares at location of merchants by residence of cardholders, at the state level during the sample period. We report the share of expenditures at domestic merchants so that the percentages in a given row sum to 1 across columns, up to rounding error. Source: Fable Data.

Figure 16: Change of Consumption Basket in Austria over Time

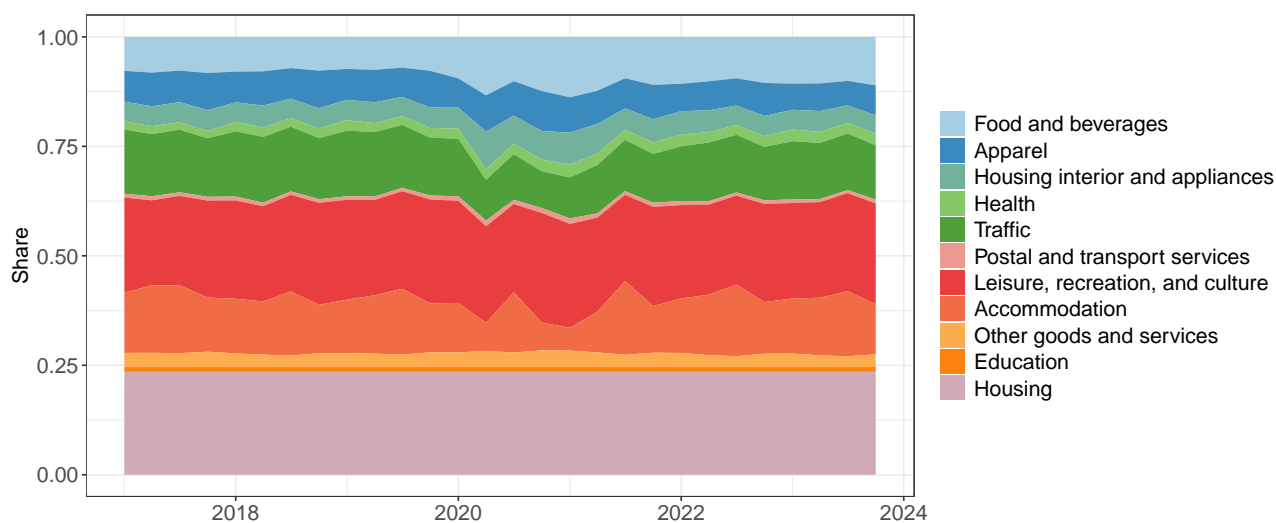
(a) Weekly Frequency



(b) Monthly Frequency



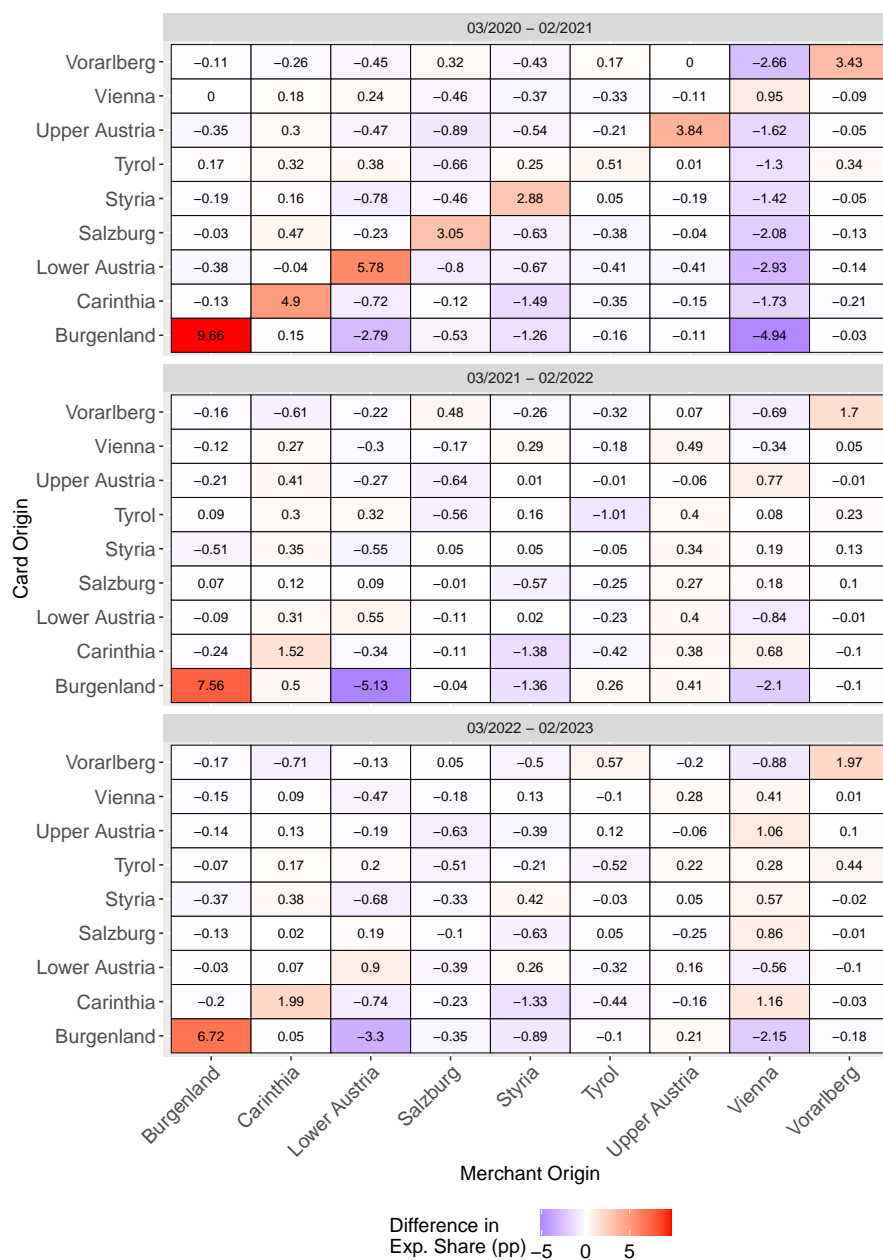
(c) Quarterly Frequency



Notes: Expenditures for the COICOP categories housing and education, which are not covered by Fable Data, do not vary over time in the figure because they are added from the survey *Konsumerhebung* 2019 for completeness. Source: Fable Data, *Konsumerhebung*.

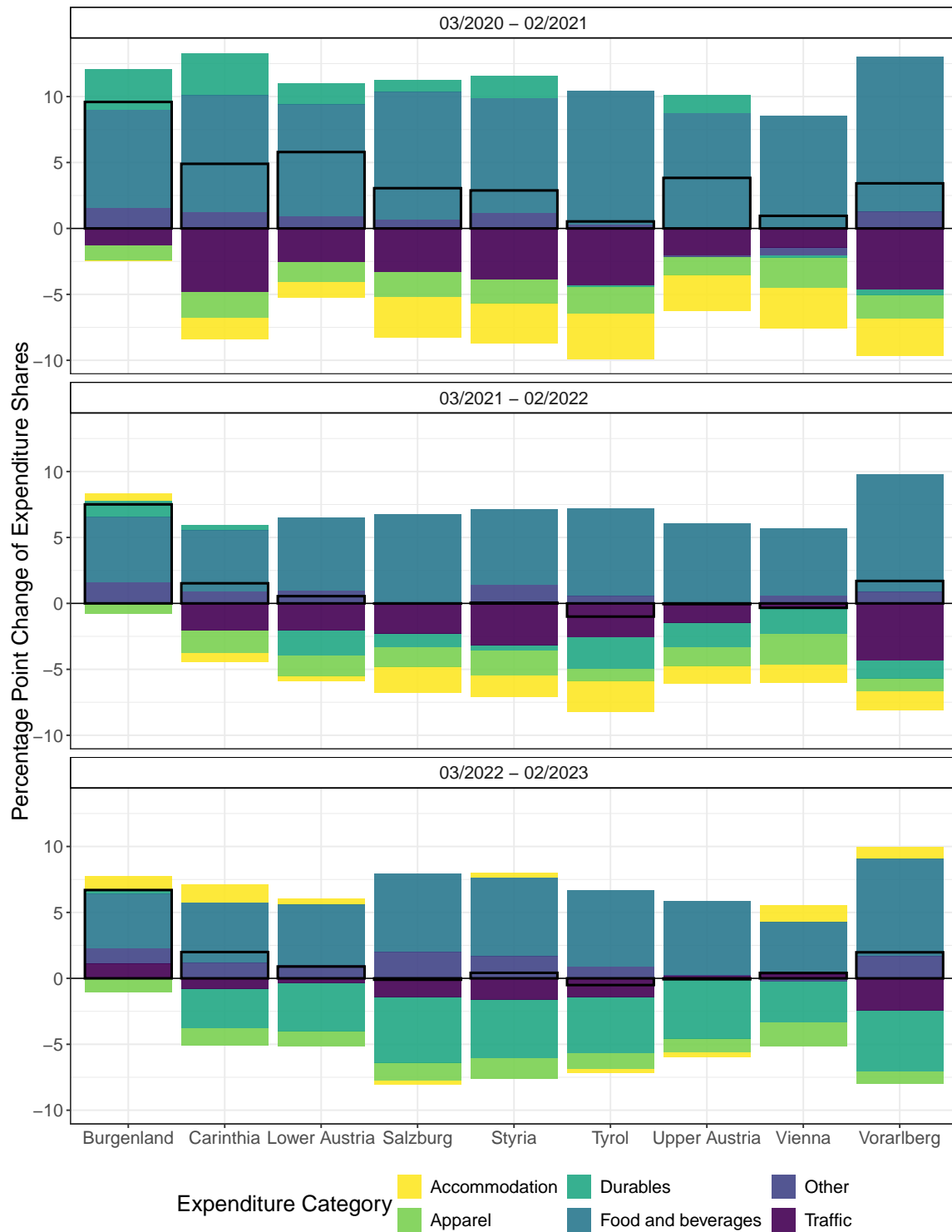


Figure 17: Changes of Expenditures by Merchant Location and Cardholder Residence over different time frames



Notes: Changes of expenditure shares in percentage points, at location of merchants by residence of cardholders. The benchmark pre-pandemic period is 03/2019-02/2020. Source: Fable Data.

Figure 18: Decomposing the Change of Expenditure Shares of Cardholders in their Region of Residence (Austria)



Notes: Changes of expenditure shares of cardholders in percentage points, at merchants in the region of the residence of cardholders. The classification of durable expenditure is documented in Table 6, Appendix A.1. Source: Fable Data.

## A.4 Information on additional data sources

### A.4.1 National accounts

In Figure 7, we compare expenditure baskets in transaction data to the average expenditure basket in *Ergebnisse der Laufenden Wirtschaftsrechnungen (LWR) – Haushaltsbuch*, Statistisches Bundesamt (Germany) and *Volkswirtschaftliche Gesamtrechnungen 1995-2022, Hauptergebnisse*, Statistik Austria (2022).

In Figure 8, we compare expenditure in Fable Data to the time series of final consumption expenditure of households (Eurostat, *namq-10-fcs*) in euro.

To compute the shares of the population aged 20 and older, we use the population statistics provided by Statistik Austria, and Destatis. For average income at the municipality and NUTS3 level, we use the *Integrated wage and income tax statistics* from Statistik Austria and Destatis.

### A.4.2 Revenue statistics

We take the official indices in Section 3.2 from the national short-term business statistics. Indices on services are taken from the nominal quarterly turnover in services (Eurostat, *sts\_setu\_q*). We use *NACE55 - Accommodation* as the reference for accommodation, *NACE 56 - Gastronomy* for food services, and *NACE R2 - Information and communication* for communication. The indices for transportation are based on monthly air passenger transport (Eurostat, *avia\_paoc*). Nominal wholesale and retail trade volume indices are available at the monthly level (Eurostat, *sts\_trtu\_m*). We use *G47 - Retail sale of food, beverages, and tobacco* as the reference for groceries, *G47 - Retail sale of textiles, clothing, footwear and leather goods in specialised stores* for clothing, and *G473 - Retail sale of automotive fuel in specialised stores* for fuel.

### A.4.3 Payment statistics

We use the following payment statistics as a comparison for Fable Data. We obtain the transaction (amounts) per card by dividing the aggregate transaction (volume) by the aggregate number of cards used.

#### Cash withdrawals:

- Germany (BuBa, 2022-2023)
  - **Debit Card:** *Zahlungstransaktionen nach Zahlungsinstrumenten / Bargeldabhebungen mit Karten / Bargeldabhebungen mit Debitkarten*
  - **Credit Card:** *Zahlungstransaktionen nach Zahlungsinstrumenten / Bargeldabhebungen mit Karten / Bargeldabhebungen mit Kreditkarten mit Kreditfunktion*

- **Credit Card (broad):** Zahlungstransaktionen nach Zahlungsinstrumenten / Bargeldabhebungen mit Karten / Bargeldabhebungen mit Kreditkarten mit Kreditfunktion + Bargeldabhebungen mit Kreditkarten mit Kreditfunktion
- **Austria** ([OeNB](#), 2017-2023)
  - **Debit Card:** Geldausgabegeräte (ATM) / Behobene Beträge On-Us am Geldausgabeautomaten in Mio EUR / Anzahl der Behebungen On-Us am Geldausgabeautomaten in 1.000
  - **Credit Card & Credit Card (broad):** Zahlungssystembetreiber – Delayed Debit- und Kreditkarten mit Bezahl- bzw. Bargeldfunktion / Beträge in Mio EUR Bargeldfunktion (behobene Beträge) / Anzahl der Transaktionen in Mio Bargeldfunktion (Behebungen)

#### Transaction Amount:

- **Germany** ([DB-nomics](#), 2017-2021)
  - **Debit Card** Zahlungen mit Debitkarten  
BBBZ1.A.ZV00.INET.I10.T10.I21.TO.A1.V/N
  - **Credit Card** Zahlungen mit Kreditkarten (mit Kreditfunktion)  
BBBZ1.A.ZV00.INET.I10.T10.I23.TO.A1.V/N
  - **Credit Card (broad)** Zahlungen mit Kreditkarten (mit Kreditfunktion) + Zahlungen mit Kreditkarten (ohne Kreditfunktion)  
BBBZ1.A.ZV00.INET.I10.T10.I23.TO.A1.V/N  
+ BBBZ1.A.ZV00.INET.I10.T10.I22.TO.A1.V/N
- **Austria** ([OeNB](#), Zahlungskartentransaktionen mit in Österreich ausgegebenen Karten, 2017-2023)
  - **Debit Card:** Beträge/Anzahl der Zahlungstransaktionen von Österreichern in Mio EUR mit Debitkarte in Österreich + im Ausland
  - **Credit Card:** Beträge/Anzahl der Zahlungstransaktionen von Österreichern in Mio EUR mit Kreditkarte mit Kreditfunktion in Österreich + im Ausland
  - **Credit Card (broad):** Beträge/Anzahl der Zahlungstransaktionen von Österreichern in Mio EUR mit Kreditkarte ohne Kreditfunktion (Delayed Debitkarte) in Österreich + im Ausland